### Innovation-related Programs/Training/Consultation Resources for UMSN Students Across the UM Ecosystem

| Strategic   | What They Offer/How They Can  | Link to Learn More About  | Contact Information   |
|---|---|---|---|
| Collaborators   | Help  | What They Do  |   |
| Business + Impact<br>(Ross School of<br>Business)                         | <ul> <li>Business +Impact Studio offers:</li> <li>An innovation course<br/>teaching discovery tools,<br/>developing impactful<br/>applications, etc. for students</li> <li>Studio space that serves as a<br/>campus hub for design and<br/>impact (for use by faculty or<br/>students)</li> <li>Interactive workshops, design<br/>jams, guest speakers, etc.</li> </ul> | https://businessimpact.umich.edu/our<br>-programs/impact-studio/  | Jeffrey Sanchez-Burks<br>Studio Director<br><u>jsanchezburks@umich.edu</u><br>734.615.6351<br>Center Ph. #:<br>734.647.1000                 |
| Center for<br>Academic<br>Innovation (AI)                                 | Al supports a Student Innovation<br>Fund (accepts proposals from any<br>UM student/team)<br>Successful proposals will pursue<br>creative work within the broad<br>space of academic innovation,<br>and will present a clear plan<br>regarding how the work will be<br>accomplished, and what<br>expected impact it will have  | <u>https://ai.umich.edu/</u><br>(Click on Students tab)<br>Student Innovation Fund:<br><u>https://ai.umich.edu/students/academ</u><br><u>ic-innovation-fund-for-students/</u> | Contact:<br><u>academicinnovation@umich.ed</u><br><u>u</u><br>Marissa Reid, Student Program<br>Coordinator<br>Center Ph. #:<br>734.764.7351 |
| Center for<br>Entrepreneurship<br>(CFE)<br>(UM College of<br>Engineering) | CFE gives students the skillset<br>needed to be successful as<br>entrepreneurs through<br>educational instruction and<br>experiences taught by practicing<br>entrepreneurs.   | https://cfe.umich.edu/students/   | Nick Moroz<br>Associate Director of<br>Entrepreneurial Practice and<br>TechLab<br><u>nmoroz@umich.edu</u><br>Christine Gordon               |



|                           | <ul> <li>Offers entrepreneurial-related:</li> <li>Educational instruction</li> <li>Active learning immersive<br/>experiences</li> <li>Mentorship/Advising</li> <li>Speaker series</li> <li>Study Abroad</li> <li>Material support</li> <li>Entrepreneurial Discovery<br/>Treks</li> <li>TechLab Incubator, and more</li> </ul> |                                | Curriculum & Experiential<br>Learning Assistant Director<br>gordc@umich.edu<br>Center Ph. #:<br>734.763.1021 |
|---------------------------|--|--------------------------------|--|
| Center for                | CHEPS utilizes established   | https://cheps.engin.umich.edu/ | Cheps-contact@umich.edu  |
| Healthcare                | engineering techniques to  |                                |  |
| Engineering and           | address operational and other  |                                | Or   |
| Patient Safety            | health-care-specific problems.   |                                |  |
| (CHEPS)<br>(UM College of | Student offerings include:   |                                | Amy Cohn   |
| Engineering)              | <ul> <li>Patient flow and patient</li> </ul>   |                                | Associate Director   |
| Lingineering/             | experience projects  |                                | amycohn@umich.edu  |
|                           | <ul> <li>Patient scheduling projects</li> </ul>  |                                |  |
|                           | <ul> <li>Employment on projects</li> </ul>   |                                | Center Ph. #:  |
|                           | Seminars   |                                | 734.763.0799   |
|                           | Symposiums   |                                |  |
| Center for Socially       | CSED empowers students and   | https://csed.engin.umich.edu/  | Innovation in Action:  |
| Engaged Design            | practitioners with perspectives  |                                | Ann Verhey-Henke   |
| (CSED)                    | and skills needed to design  |                                | Strategic Director   |
| (UM College of            | effective interventions  |                                | averhey@umich.edu  |
| Engineering)              | (technological and otherwise)  |                                |  |
|                           | that are good for the world.   |                                | Student Engagement:  |
|                           |  |                                | Emily Aiken  |
|                           |  |                                | Assistant Director   |

| Desai Accelerator | <ul> <li>Offers innovation/design<br/>thinking-related: <ul> <li>Online learning</li> <li>Consultations</li> <li>Academic programs</li> <li>Design jams</li> <li>Workspace (prototyping lab)</li> <li>Sponsors Innovation in<br/>Action, an interdisciplinary U-<br/>M student team competition<br/>that provides resources for<br/>turning innovative ideas into<br/>solutions. Offers \$10K prize<br/>money.</li> </ul> </li> <li>Desai is a professional business<br/>accelerator open to early-stage<br/>startups with at least one<br/>founder who is or will be a<br/>recent, May 2019 through May<br/>2020, graduate of the University<br/>of Michigan.</li> <li>Through participation in their 10-<br/>month program, student start-<br/>ups receive:</li> </ul> | https://desaiaccelerator.umich.edu/ | ejaiken@umich.edu         Center Ph. #:         734.764.5298         For information on applying,         mentoring, recommending a         team, internships, and more,         reach them through their         Contact Us page on their         website:         https://desaiaccelerator.umich.ed         u/contact-us/ |
|-------------------|--|-------------------------------------|---|
|                   | month program, student start-  |                                     |   |



|                   | <ul> <li>Key resources to support<br/>early-stage startup<br/>development</li> </ul> |                                      |                               |
|-------------------|--|--------------------------------------|-------------------------------|
| Fast Forward      | FFMI provides a pathway to   | https://innovation.medicine.umich.ed | Jon Servoss                   |
| Medical           | access and navigate the  | <u>u/</u>                            | Director of Commercialization |
| Innovation (FFMI) | biomedical innovation ecosystem  |                                      | Education                     |
|                   | at the University of Michigan for  |                                      | <u>servossj@umich.edu</u>     |
|                   | students   |                                      | Contra Dhe II                 |
|                   |  |                                      | Center Ph. #:<br>734.615.5060 |
|                   | Offerings include:   |                                      | 734.013.3000                  |
|                   | Educational resources  |                                      |                               |
|                   | Funding and mentorship   |                                      |                               |
|                   | Investments in biomedical  |                                      |                               |
|                   | startup companies with U-M   |                                      |                               |
|                   | licensed IP in therapeutics,   |                                      |                               |
|                   | devices, diagnostics, or health  |                                      |                               |
|                   | IT   |                                      |                               |
|                   | Building relationships   |                                      |                               |
|                   | between U-M biomedical   |                                      |                               |
|                   | researchers and corporate  |                                      |                               |
|                   | partners/foundations   |                                      |                               |
| Healthcare        | HiiP is a suite of healthcare  |                                      | Olga Yakusheva                |
| Innovation Impact | innovation support and   |                                      | Director                      |
| Program (HiiP)    | engagement services at the UM  |                                      | <u>yakush@med.umich.edu</u>   |
| (UM School of     | School of Nursing dedicated to   |                                      |                               |
| Nursing)          | empowering innovation to create  |                                      | Ann Fitzsimons                |
|                   | impactful improvement in   |                                      | Innovation Portfolio and      |
|                   | healthcare delivery  |                                      | Engagement Specialist         |
|                   | Comisso indudes  |                                      | amfitz@med.umich.edu          |
|                   | Services include:  |                                      | 248.592.9390                  |
|                   | Consulting   |                                      |                               |

Student Innovation/Entrepreneurial Resources 5/2020



| Office of<br>Technology<br>Transfer (OTT) | <ul> <li>Mentoring/Advising/Coaching</li> <li>Education/Training</li> <li>Hands-on project support</li> <li>Connectivity to UM/Other<br/>Innovation Resources</li> <li>Innovation Fellowships</li> <li>Student engagement in<br/>innovation, and more</li> <li>OTT has the expertise, resources,<br/>and connections to help new<br/>innovations (of all types) reach<br/>their potential, including student<br/>innovators.</li> <li>Services include:         <ul> <li>Research on the opportunity</li> <li>Invention Disclosure Report</li> <li>Market Analysis</li> <li>IP Protection</li> <li>Customer Discovery</li> <li>Prospect Identification</li> <li>Licensing agreements, and<br/>more</li> </ul> </li> </ul> | https://techtransfer.umich.edu/    | Drew Bennett<br>Associate Director<br>andbenne@umich.edu<br>OTT Ph. #:<br>734.763.0614 |
|---|---|------------------------------------|--|
| Optimize                                  | This is a supportive community of<br>3000+ for students and mentors<br>working collaboratively to create<br>environments for students to<br>take action on self-directed<br>projects<br>Offerings include:  | <u>https://www.optimizemi.org/</u> | Jeff Sorenson<br>Co-founder and Director<br>Jeni Olney<br>Associate Director           |



|                      | Innovation-led student                         |  | To contact them, go to website |
|----------------------|--|--|--------------------------------|
|                      |  |  | below and click on Book Office |
|                      | projects                                       |  | hours                          |
|                      | Mentorship                                     |  | nours                          |
|                      | Innovation networking                          |  | https://www.optimizemi.org/    |
|                      | Fellowships                                    |  | https://www.optimizerin.org/   |
|                      | Optimize Social Innovation                     |  |                                |
|                      | Challenge                                      |  |                                |
|                      | <ul> <li>Educational opportunities,</li> </ul> |  |                                |
|                      | and more                                       |  |                                |
| TechArb Student      | Students from any level and                    | https://cfe.umich.edu/techarb/         | Emilee Studley,                |
| Venture              | discipline come together for an                |  | Program Specialist             |
| Accelerator          | engaged learning experience                    |  | studleem@umich.edu             |
| (College of          |  |  | 734.763.2906                   |
| Engineering          | Offers an engaged learning                     |  |                                |
| Center for           | experience in entrepreneurship                 |  |                                |
| Entrepreneurship)    | via real-life start-up projects                |  |                                |
|                      |  |  |                                |
|                      | Entrepreneurial student-created                |  |                                |
|                      | companies receive access to:                   |  |                                |
|                      | Expert mentors                                 |  |                                |
|                      | Tailored programming                           |  |                                |
|                      | Material support                               |  |                                |
|                      | Dedicated workspace                            |  |                                |
|                      | <ul> <li>A community of like-minded</li> </ul> |  |                                |
|                      | peers  |  |                                |
| Zell Lurie Institute | Provides the programs, staff, and              | http://zli.umich.edu/students          | Sarika Gupta                   |
| (ZLI) (UM Ross       | infrastructure to support student              |  | Managing Director              |
| School or            | entrepreneurs of all types and                 |  | sarikag@umich.edu              |
| Business)            | companies at all stages of                     | https://zli.umich.edu/education/start- | 734.615.4422                   |
|                      | development.                                   | workshops                              |                                |
|                      | serelepinent.                                  |  | General Information Ph. #:     |
|                      |  |  | 734.615.4419                   |



| Specific student resou | ces   |  |
|------------------------|-------|--|
| include:               |       |  |
| Entrepreneurial co     | irses |  |
| Startup workshop       |       |  |
| Programs               |       |  |
| Grants/funding         |       |  |
| Competitions           |       |  |
| Advising               |       |  |
| Internships, etc.      |       |  |



### Innovation/Entrepreneurial Online Videos on Innovation-Related Topics

# Videos

## **Center for Entrepreneurship**

Link to landing page for all videos: <u>https://cfe.umich.edu/video-assets/</u>

### **Building a Business 101 Series**

### https://www.midwesticorps.org/resources/

This video series discusses key issues relative to building a business including:

- Building a Business Case
- Ecosystem Mapping
- Customer Discovery Basics

### **Start-up and Incorporation Issues**

#### http://keeplearning.engin.umich.edu/start-up-and-incorporation-issues/

This customized video series is designed to address three simple questions relative to creation of your business entity when launching a new innovation, if you decide to take this path, including:

- Roles of faculty, non-academics, and students
- What kind of company based on factors of technology, consulting, and lifestyle
- Formation of the entity, and specifically limited liability, S-Corporations and C-Corporations

### **Intellectual Property Basics**

#### http://keeplearning.engin.umich.edu/intellectual-property/all-videos/

This series of 3-5 minute videos guides entrepreneurs through key intellectual property concepts covering over 60 different topics categorized under:

- An Introduction to Intellectual Property
- Patients
- Copyrights





- Trademarks
- Trade Secrets

# Socially Engaged Design Academy (SEDA)

Link to all videos: https://umich.catalog.instructure.com/browse/csed/

This is a series of self-paced, free videos created by the Center for Socially Engaged Design around important design-thinking concepts helpful in creating and developing innovations, including:

- Planning a Design Ethnography Experience
- Crafting Design Interview Protocols
- Conducting Design Interviews
- Design Observations
- Prototyping Throughout the Design Process
- Writing Needs Statements
- User Requirements & Specifications
- Idea Generation
- Concept Development
- Concept Selection
- Effective Technical Design Project Meetings
- Planning a Needs Assessment
- Secondary Information Gathering

# Zell Lurie Institute (ZLI) (Ross School of Business)

You can link to these videos via their Canvas site: <u>https://umich.instructure.com/enroll/YHMGHN</u> Note: It's only accessible with a U-M login.

ZLI has produced a series of informative videos on the following topics and sub-topics for student and/or faculty entrepreneurs:

• Startup Branding





- Choosing a Brand Name
- > Things to Consider if You've Already Chosen a Company Name
- Deciding on a Tagline
- Designing a Logo
- Trademark Clearance and Trademark Protection
  - > Performing a Preliminary Trademark Clearance Search
  - > Analyzing Search Results for Likelihood of Consumer Confusion Factors
  - How Strong are the Legal Rights in your Trademark?
  - Whether to Register Your Trademark

They also offer these additional recommended resources on branding and trademarking on this canvas page.



# Workshops

## **ZLI Start-up Workshops**

https://zli.umich.edu/education/start-workshops

The Zell Lurie Institute offers a series of workshops designed to help entrepreneurs learn how to launch their own venture. Anyone interested in entrepreneurship is welcomed and encouraged to attend. All events are free.

The Workshops include sessions on:

- Startup Financials
- Communicating with Investors
- Startup Funding for First-time Entrepreneurs
- Developing Your Business Model Canvas
- Conducting Effective Customer Discovery
- Identifying and Sizing Your Market
- Assessing Financial Feasibility
- Social Media for Your Startup
- Founding and Forming

Check their Calendar of Events page for upcoming workshops: <u>https://zli.umich.edu/event-calendar</u>

Powerpoint presentation decks of some of these workshops are also available on ZLI's Canvas Site: <u>https://umich.instructure.com/enroll/YHMGHN</u> Note: It's only accessible with a U-M login.



### Innovation/Entrepreneurial-related Consultations for Faculty and/or Students

# Consultations

### **Center for Academic Innovation (AI)**

#### https://ai.umich.edu/

Academic Innovation will provide consultations for faculty in support of learning courses/programs/innovations which have education as a goal. These consults could be related to software platforms/applications, developing more engaging learning experiences, creation of MOOC's and more.

### **Business Engagement Center**

https://bec.umich.edu/

The Business Engagement will provide counsel to help facilitate industry partnerships and research funding for an innovation/product/program.

# Center for Entrepreneurship (CFE)

#### https://cfe.umich.edu/advising/

CFE offers a wide variety of advising opportunities for students and ventures looking for one-on-one mentorship. Available for individuals and teams looking to explore the entrepreneurial ecosystem at the University of Michigan.

# **Center for Healthcare Engineering and Patient Safety (CHEPS)**

https://cheps.engin.umich.edu/

CHEPS will discuss a faculty member's healthcare problems to see if it has

"fit" with CHEP's objectives and if there is available space for them to take the project on.

INIVERSITY OF MICHIGAN

Student Innovation/Entrepreneurial Resources 5/2020

# Center for Socially Engaged Design (CSED)

https://csed.engin.umich.edu/

CSED will consult on a faculty/student's idea and/or project to assess its alignment with CSED's requirements for projects as part of the faculty or student initiatives within this Center.

# **Fast Forward Medical Innovation (FFMI)**

### https://innovation.medicine.umich.edu/funding-mentorship/idea-consultation/

An FFMI commercialization expert will meet with faculty/students to explore how your research/project can translate out to the university towards a successful path to commercialization. Topics covered in this consult can include an explanation of your research/technology, status of any intellectual property, update on where at in development plan, identification of who else working on project wit you, any regulatory requirements/concerns, etc.

# Healthcare Innovation Impact Pathway (HiiP) Program (UMSN)

Olga Yakusheva, <u>yakush@med.umich.edu</u>

Ann Fitzsimons, amfitz@med.umich.edu

HiiP provides consults one-on-one with nurse innovators (faculty/researchers/students) to learn more about their idea, where they think they may want to go with it, what else needs to happen to get it completed, how they want to disseminate it to its intended audiences, and more. HiiP then helps identify Next Steps for moving the idea forward. For nurses and nursing students, alike, this could be your first step on your pathway to innovation as HiiP helps to map the pathway and walk it with you.

# Office of Tech Transfer (OTT)

https://techtransfer.umich.edu/

Tech Transfer is available for consults once an idea has been somewhat sketched out. It's usually a good idea to fill out the parts of the Invention Disclosure form you can, and then set up a consultation on your idea with Drew Bennett (<u>andbenne@umich.edu</u>) to determine what resources OTT has to offer and what the Next Steps may be for the idea.

# **School of Public Health**

<u>https://sph.umich.edu/instructional-services/instructional-design.html</u> (webpage on this resource) <u>https://sph.umich.edu/instructional-services/instructional-services-contact.html</u> (link to contact them to schedule a one-on-one consultation)



The School of Public Health offers instructional design consults whereby they collaborate with faculty to create high-quality instruction aligned in learning goals. Instructional design can be helpful when needing input on content, layout, format, how to create modules, etc., when working on an educational curriculum or an innovative side project like a website, app, etc.

## **Zell Lurie Institute**

https://zli.umich.edu/education/entrepreneurial-advising (webpage on this resource) http://www.zli.umich.edu/schedule-appointment (link to schedule a consult) Zell Lurie offers consults with their team members or one of their entrepreneurs-in-residence who can provide counsel and advice on entrepreneurial questions/concerns of faculty or students.

